

open-i[®]

Market Leading Quotations

What is Open-i Quotations?

Open-i Quotations are Open GI's market leading quotation engines for motor, home, bike and truck, with a dramatically improved user interface.

Open GI's quote engines currently power over 40% of the UK broker market.

These easy to use and powerful point of sale quotation systems include full back-office integration and reduce overall business processing time.

BENEFITS

- 1 Speed of quotation improves customer service
- 2 Faster call handling increases volumes of business
- 3 Windows® look and feel functionality reduces training needs
- 4 Back-office integration saves time and administration costs
- 5 Effective processing speeds improve profitability
- 6 Frees up staff resource to focus on selling
- 7 Staff will benefit from the comparable intuitive functionality
- 8 Delivers multiple styles of quotation within a few seconds of making a request
- 9 Multiple branding options to support your corporate identity

How it all works?

Open-i Quotations allows risk data to be captured within a Windows® look and feel environment whilst maintaining full back-office integration.

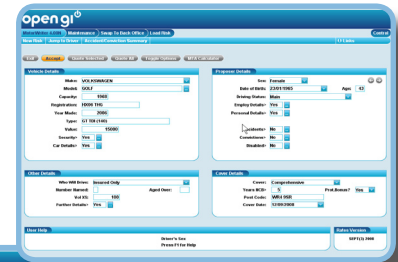
Following the initial data capture, Open-i Quotations can deliver multiple styles of quotation within a few seconds of making a request. For example, Multi-Cover Quotes, Discounts, Workings, Select Lists and Area Down Rating. Once you have completed the quotation, the quote information can be passed to the Core Back-Office.

What can it do for me?

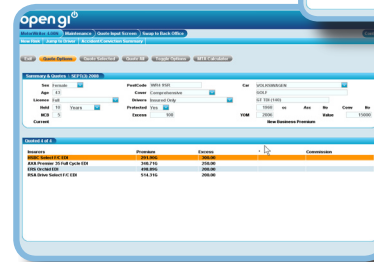
Open-i Quotations uses the Windows® generic look and feel, with validated drop down fields, and input via a choice of either mouse or keyboard entry. This aids faster data entry and processing in a more productive environment.

Data capture is only needed once – this is a single keying tool that then allows the data captured to populate the Open GI Core Back-Office. Once data is keyed in, it can be quickly amended.

Main Motor Quotation screen in Open-i



Quotation Results screen in Open-i



Advanced Prospect Management/ Core conversion screen



For more information about Open-i Quotations call

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