

Quote Enrichment

Sophisticated Pricing

Quote Enrichment enables brokers to provide more competitive, real-time rates to clients based on additional quote enrichment data such as credit history, postcode rating and other more specific personal data. This could include third party information relating to fraud and terrorism, for example. The Open GI quote engine makes a web service call to the insurer's rating engine and quotes are returned in real-time.

Features

- Provides real-time, competitive quotes based on 'enrichment' data.
- Seamless integration with the Core System with 'enrichment' responses received by the quote engine.
- Behind the scenes automatic call out to a web service in order to return additional 'enrichment' data relating to the client and vehicle (in the case of motor risks).
- To activate Quote Enrichment you will need to follow a simple step by step process that will take no longer than a couple of minutes.
- Pop up boxes within the system will prompt users to insert the client's Name, Address, Vehicle Registration Number (in the case of Motor risks) and Date of Birth, as well as the customer's consent to search for additional 'enrichment' data.
- If the enriched risk is saved to APM or the Core System then a frame is created.
- Personal Lines Motor products live with Household due to be added.
- Ability to use Quote Enrichment in a web environment coming soon.



For further information contact Open GI:

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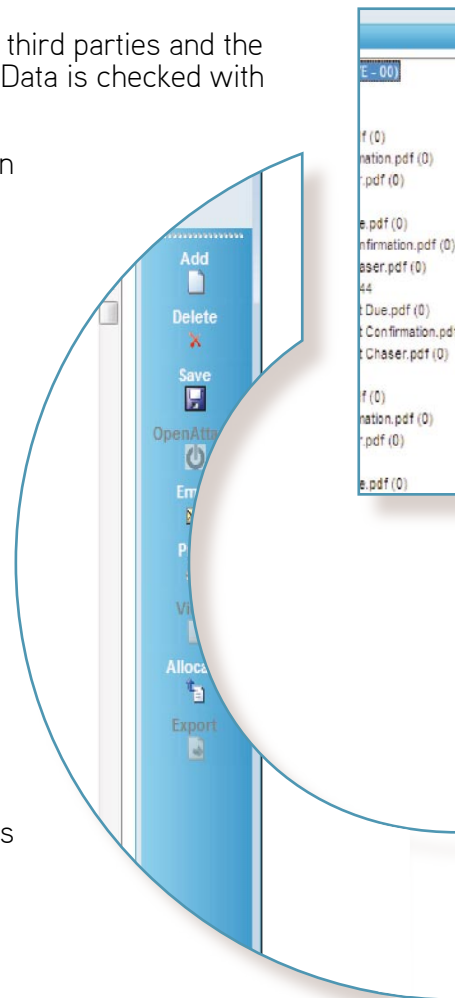
"Provides sophisticated pricing based on the client's individual risk"

Advantages

- Automatic frame creation means no rekeying. All information is stored in the Core System and APM.
- The majority of the quote enrichment process is hidden from the end user with only one additional question in the quotation processes.
- Activation is quick and easy.
- Quotes are based on a combination of information sourced from third parties and the consent question must be asked and answered 'yes' to proceed. Data is checked with the insurer while you complete the quotation process.
- Completely free service to brokers - part of the quotation process.

Benefits

- Increase your competitiveness within your market space with better pricing based on your client's individual risk.
- Quicker, more competitive quotes to the client – making the sales process even easier.
- Offers real-time rates from leading insurers which are as competitive or more competitive as those offered direct.
- With additional products being added soon, the solution provides a one stop shop for competitive rates for your clients.
- Instant response via a web service call results in a faster service to the client.
- Faster processing of quotes and policies will save your business time and money.



Minimum Requirements

MLS	With java installed and Internet Access	Brokerlink	3.50D/36
MotorWriter	4.00Y	APM	6.30K, 6.31G, 6.40K, 6.50D
OASys MotorWriter	1.71 (if required)	Agency with relevant insurers (set up in Brokerlink)	Supporting rates with the right broker reference